

# Cannabis & Hemp Potency Testing ROI Calculator



This calculator will help you estimate the running costs for analyzing cannabinoids using HPLC. As a cannabis testing laboratory, you can also estimate the potential revenue generated running HPLC methods for cannabinoids. As a manufacturer, you can estimate savings that can be recognized by testing products internally, using your own HPLC.

**Step 1.** Choose the cannabinoids you want to analyze per the Agilent potency method.

**Step 2.** Choose the number of cannabis samples you project to analyze per week.

**Step 3.** Type in the price per sample and press enter.

Select Cannabinoids in Method		Method Facts and Costs	
CBDV	CBN	Injection to injection time	min
THCV	THC	Billable samples per week	pcs
CBD	(-)-Δ8-THC	Cost per sample	USD
CBG	CBC	Profit Figures	
CBDA	THCA	Price per sample	USD
CBGA		Revenue per week	USD
		Weekly instrument usage cost <sup>1</sup>	USD
		Income potential per week	USD

## Cost per Sample

Mobile phase (solvents/reagents)	USD	Reagent: standard curve prep	<sup>2</sup> USD /	<sup>3</sup> USD
Stationary phase (column)	USD	Aliquot for standards	<sup>2</sup> USD /	<sup>3</sup> USD
Sample preparation supplies	USD			
Sample preparation reagents	USD	<b>Cost per sample</b>	<sup>2</sup> USD /	<sup>3</sup> USD

Questions? Contact us at [cannabis.inquiries@agilent.com](mailto:cannabis.inquiries@agilent.com)  
DE.3471412037

Agilent products and solutions are intended to be used for cannabis quality control and safety testing in laboratories where such use is permitted under state/country law.

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<sup>1</sup> Does not include staff and overhead costs

<sup>2</sup> Preparing one standard curve per five-day week

<sup>3</sup> Preparing fresh curve daily